

Medford, OR • (541) 779.4915 • megan@davisconsulting.net

Accomplished CEO, Board Member, Advisor and Business Consultant with 25+ years successfully meeting the needs of growing and changing businesses in some of the most challenging industries. Award-winning and recognized thought leader in organizational transformation, advising high-profile clients in mission, vision and values creation; CEO partnership and strategic planning; leadership development; board governance; organizational communication strategies; conflict resolution; and creation of sustainable solutions. Extensive experience partnering with boards of companies of all sizes, both in for and not-for-profit sectors. Provides new ways of framing solutions and opportunities, advancing thought process and decision-making of boards and senior leadership. Record of aligning diverse organizational cultures after M&As. Insightful driver, adept in managing board meeting dynamics, strategic planning, conflict resolution, leadership development and business growth.

Competencies that Deliver Business and Board Value

- Strategic Planning
- Leadership Development
- Management Consulting
- Strategic Decision Making
- Nonprofits | Startups
- Business Transformation
- Mergers & Acquisitions
- Management of Board Dynamics and
- Communication Risk Management
- Business Development
- Marketing | Communications
- Succession Planning

Professional Experience

FOUNDER AND CHIEF EXECUTIVE OFFICER, The Davis Consulting Group, Inc. 1995 to Present

Leads a reputable organizational development consulting firm that provides strategic guidance to CEO's, Boards of Directors and leadership teams across the US. Oversees a team of 35 key, specialist consultants with diverse expertise areas, who work directly with entrepreneurial CEOs and boards across the US to achieve success.

- **Board & Succession Leadership:** As Chair of the CEO Succession initiative for a \$100M not-for-profit, led Board's Executive committee and full board through the design, search, and on-boarding of a new organizational CEO.
 - Served as board's Chair for nominations and governance and Chair of the board's strategic planning efforts.
 - Partnered with BOD members on two significant, successful CEO transitions.
- **Marquee Partnerships:** Serves/has served in numerous companies, high-profile organizations and entities as diverse as the University of Arizona Health Network, the UA College of Medicine, KDP, City of Medford, City of Tucson Department of Water, Contact One Call Center, Long Realty (A Berkshire Hathaway Company), The Susie Buffett Foundation, Essential Access Health, Valley Metro Rail, Inc., Affiliated Risk Management Systems, the Sonoran Institute and Research Corporation for Science Advancement and numerous others.
- **Merger Expertise:** Led the largest healthcare merger in Southern Arizona to create a \$2B healthcare network, blending the University of Arizona Medical School, University Medical Center and University Physician Hospital employees under Banner Healthcare Systems – one of the country's largest nonprofit health centers in the US.
- **Attained Funding:** Partnered with Valley Metro Rail to successfully secure over \$550M in federal funding from the Department of Transportation to lead the Metro system through a developmental strategic plan to design, construct and implement its multibillion-dollar light-rail system throughout the Phoenix metropolitan area.
- **Consolidation & Operations:** Led the consolidation of multiple statewide affiliates for a \$1.6B national health care service organization that included 600+ health centers across the country, serving over 2.4M people annually.

- Leveraged strategic planning and leadership development to increase operational efficiencies, reduce redundancies, and increase healthcare access to a greater number of patients.
- **Leadership Development:** Worked with numerous leadership development projects for diverse, executive teams for the Essential Access Health, the National Family Health and Reproductive Association.
- **Headquarter Relocation:** Successfully relocated a corporate HQ to Medford, Oregon.
- **Strategic Planning:** Led numerous extremely successful strategic planning efforts that resulted in productive cultural and operational alignment and profitability.

Education

MS, Organizational Development (MSOD) – Quinlan School of Business, Loyola University Chicago, 1995
BA, Political Science – Tulane University, 1989

Board Appointments and Advisory Positions

Independent Board Director, Smithbucklin, 2015-Present

Trustee, Southern Oregon University, Appointed by Governor Kate Brown, 2018 - Present

Board Director, Development Committee, Rogue Community College Foundation, 2017- Present

Member, Oregon Community Foundation– Southern Oregon Leadership Council 2016-Present

Member, National Association of Corporate Directors, 2018-Present

Member, Private Directors Association, 2018-Present

Member, The Athena Alliance, 2018-Present **President** 2007-2009; **BOD, Executive Committee, Nominating and Governance Chair**, 2003-2013
 Women at the Top

Executive Committee Trustee, CEO Search Committee Chair, Nominating and Governance Chair,
 Community Foundation of Southern Arizona, 2009-2012

Member, University of Arizona Women’s Studies Advisory Council (WOSAC), 2005-2012

Finance Committee, Congresswoman Gabriel Gifford’s Re-Election Campaign, 2008-2010

Advisory Board Member, Bank of Tucson, 2007-2010

Chair, Statewide Merger Task Force, Planned Parenthood of Arizona, 2008-2009

Board Member, Jewish Federation, 2005-2008

Arizona Humanities Council, Appointed by Governor Janet Napolitano, 2004-2007

Chair, Board of Directors, Executive Committee, Nominating and Governance Committee Chair,
 Planned Parenthood of Southern Arizona, 2005-2007

Chair, Executive Committee, Make a Difference Day, 2002-2003

Honors and Awards

Appointed by Governor Kate Brown to Board of Trustees for Southern Oregon University

Citizen Activist Award, Planned Parenthood Arizona

One of Tucson’s 10 Most Influential Women, Inside Tucson Business

Tucson Business Edge as One of Tucson’s 40 Under 40, Top Business and community Leaders

Board of the Year Award, The Volunteer Center of Southern Arizona

Appointed by Governor Janet Napolitano to Arizona Humanities Council

Meritorious Service Award, The Jewish Federation of Southern Arizona

National Award and Grant Recipient – Make a Difference Day, USA Today and Paul Newman Foundation